

ALPHA BANK
CONSOLIDATED BALANCE SHEET OF THE GROUP OF COMPANIES OF THE
FINANCIAL/CREDIT SECTOR AS AT DECEMBER 31, 2004
(Amounts in thousands of Euro)

ASSETS	2004		2003	
CASH AND BALANCES WITH CENTRAL BANKS				
a. Cash	260,205		285,886	
b. Cheques receivable	52,190		72,336	
c. Deposits with Central Banks	<u>1,443,323</u>	1,755,718	<u>792,136</u>	1,150,358
TREASURY BILLS AND OTHER SECURITIES ELIGIBLE FOR REFINANCING WITH THE CENTRAL BANK				
a. Issued by the Greek State	828,912		253,520	
b. Other	<u>707,846</u>	1,536,758	<u>163,575</u>	417,095
LOANS AND ADVANCES TO CREDIT INSTITUTIONS				
a. Repayable on demand	22,445		15,396	
b. With agreed maturity	782,592		878,805	
c. Reverse repos	<u>4,347,412</u>	5,152,449	<u>5,546,446</u>	6,440,647
LOANS AND ADVANCES TO CUSTOMERS				
a. Maturing within one year	10,092,829		9,626,953	
b. Maturing after one year	<u>12,795,394</u>		<u>10,633,153</u>	
	22,888,223		20,260,106	
- Other receivables	<u>52,453</u>		<u>93,441</u>	
	22,940,676		20,353,547	
Less : Allowances for credit losses	<u>720,894</u>	22,219,782	<u>508,159</u>	19,845,388
SECURITIES				
Debt securities including fixed income securities:				
a. Issued by the Greek State	32,466		158,000	
b. Other	<u>251,745</u>		<u>992,624</u>	
	284,211		1,150,624	
Shares and other variable-yield securities	<u>131,485</u>	415,696	<u>149,769</u>	1,300,393
INVESTMENTS				
Investments in associates consolidated under the equity method	295,311		235,179	
Investments in non-consolidated companies	<u>24,959</u>	320,270	<u>27,204</u>	262,383
INTANGIBLE ASSETS				
a. Formation and preliminary expenses	37,571			
Less: Amortization	<u>34,870</u>	2,701	4,751	
b. Other intangible assets	298,698			
Less: Amortization	<u>197,847</u>	100,851	<u>81,896</u>	86,647
TANGIBLE ASSETS				
a. Land		396,570		400,346
b. Buildings-Buildings installation	405,199			
Less: Depreciation	<u>174,692</u>	230,507	236,101	
c. Furniture and fixtures	79,752			
Less: Depreciation	<u>51,727</u>	28,025	28,564	
d. EDP equipment	274,052			
Less: Depreciation	<u>225,679</u>	48,373	50,013	
e. Other tangible assets	4,222			
Less: Depreciation	<u>2,693</u>	1,529	1,518	
f. Payments in advance and tangible assets under construction		<u>859</u>	<u>982</u>	717,524
		705,863		
OTHER ASSETS		568,442		454,251
PREPAYMENTS AND ACCRUED INCOME				

a. Prepaid expenses		23,369		18,851	
b. Accrued interest:					
- State bonds	4,476				
- Other bonds	16,034				
- Loans and advances	56,618				
- Other	<u>37,341</u>	114,469		108,878	
c. Income of the year receivable		<u>287</u>	<u>138,125</u>	<u>472</u>	<u>128,201</u>
TOTAL ASSETS			<u>32,916,655</u>		<u>30,802,887</u>

LIABILITIES

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DUE TO CREDIT INSTITUTIONS				
a. Repayable on demand	65,656		44,197	
b. Time deposits	482,735		658,329	
c. Repos	<u>993,971</u>	1,542,362	<u>1,744,800</u>	2,447,326
DUE TO CUSTOMERS				
a. Deposits				
- Repayable on demand	5,079,898		4,561,971	
- Saving deposits	9,096,316		8,609,998	
- Time deposits	<u>4,538,682</u>		<u>5,246,916</u>	
	18,714,896		18,418,885	
b. Other liabilities				
- Cheques and orders payable	125,806		151,803	
- Repos	<u>1,876,784</u>	20,717,486	<u>3,236,480</u>	21,807,168
DEBT SECURITIES				
		5,829,431		2,138,036
OTHER LIABILITIES				
a. Dividends payable	174,064		117,502	
b. Income tax and other taxes payable	167,643		150,936	
c. Withholdings in favour of social security funds and other third parties	143,079		151,321	
d. Other	<u>353,548</u>	838,334	<u>357,307</u>	777,066
ACCRUED EXPENSES AND DEFERRED INCOME				
a. Deferred income	215,188		132,212	
b. Accrued interest on time deposits	54,596		34,843	
c. Other accrued expenses of the year	<u>104,480</u>	374,264	<u>70,914</u>	237,969
PROVISIONS FOR LIABILITIES AND CHARGES				
a. Provisions for staff retirement indemnities	10,176		9,501	
b. Other	<u>506</u>	10,682	<u>15,113</u>	24,614
SUBORDINATED DEBT				
		893,665		890,988
HYBRID SECURITIES				
		297,353		225,434
CAPITAL AND RESERVES				
Share capital				
- Paid-up capital	1,274,272		953,721	
Share premium account	-		244,914	
Reserves	869,524		835,764	
Land and building revaluation surplus	60,640		393,384	
Retained earnings	412,240		214,338	
Goodwill to be netted off	-		<u>(273,021)</u>	
	2,616,676		2,369,100	
Less: Consolidation differences	235,886		228,063	
Less: Treasury shares	<u>18,638</u>		-	
	2,362,152		2,141,037	
Minority Interests	<u>50,926</u>	2,413,078	<u>113,249</u>	2,254,286
TOTAL LIABILITIES		<u>32,916,655</u>		<u>30,802,887</u>

	<u>2004</u>	<u>2003</u>
OFF BALANCE SHEET ACCOUNTS		
Contingent liabilities		
- From guarantees in favour of third parties	3,783,800	4,065,402
Repos	2,870,754	4,981,280
Other off Balance Sheet accounts		
a. Beneficiaries of asset items	1,426,075	1,941,811
b. Bilateral agreements	6,317,122	8,584,557
c. Sundry off balance sheet accounts (guarantees, securities etc.)	25,269,692	20,763,798
d. Mutual funds' holders	4,577,305	4,414,911
	<u>37,590,194</u>	<u>35,705,077</u>
TOTAL OFF BALANCE SHEET ACCOUNTS	<u>44,244,748</u>	<u>44,751,759</u>

Notes :

1. The Group companies of the financial services sector that have been consolidated under the full consolidation method, excluding "ALPHA BANK", are: 1. Alpha Bank London Ltd., 2. Alpha Bank Romania S.A., 3. Alpha Bank Jersey Ltd., 4. Alpha Bank Limited, 5. Alpha Bank AD Skopje, 6. Alpha Leasing A.E., 7. Alpha Finance A.X.E.P.E.Y., 8. Alpha Private Investment Services A.E., 9. Alpha Mutual Fund Management A.E., 10. Alpha Ventures A.E., 11. Alpha Astika Akinita A.E., 12. Alpha Asset Finance Ltd., 13. Alpha Credit Group Plc., 14. Alpha Finance U.S. Corporation, 15. Alpha Finance Ltd Cyprus, 16. Alpha Asset Management A.E.P.E.Y, 17. Alpha Finance Romania S.A., 18. Alpha Leasing Romania S.A., 19. Alpha Trustees Ltd., 20. Alpha Equity Fund A.E., 21. ABC Factors A.E., 22. Ionian Holdings A.E., 23. Messana Holdings S.A., 24. Alpha Group Jersey Limited, 25. Alpha EF European Capital Investment. During 2004 C.B. Interleasing Southeastern Ltd was sold. In addition the following associates and subsidiaries, which are not financial and credit institutions, are accounted for using the equity method : 1. Alpha Insurance A.E., 2. Alpha Insurance Agents A.E. , 3. Alpha Insurance Romania, 4. Alpha Insurance LTD Cyprus, 5. Ionian Hotel Enterprises A.E., 6.Kafe Mazi A.E., 7. Oceanos A.T.O.E.E., 8.Cardlink A.E., 9. Delta-Singular A.E., 10. Icap A.E. 11. Gaiognomon A.E., 12. EBISAK A.E., 13. Lesvos Tourist Company A.E., 14. Novelle Investments LTD., 15. Primatech Hellas A.E. During 2004 Ioniki Pisti E.P.E. was liquidated.
2. In 2004, the Bank's share capital increased by Euro 320.6 million coming from: a) Euro 319.2 million due to capitalization of land and building revaluation surplus which recorded in accordance with L.3229/2004, b) Euro 0.8 million due to capitalization of taxed reserves and c) Euro 0.6 million due to exercise of stock options.
3. The Bank has committed to cover for all actuarial deficits towards the Auxiliary Pension Fund of the ex-ALPHA CREDIT BANK personnel. The Bank will announce the exact amount of the above actuarial deficits following the consultation period of current discussions which refer to amendments in the operational status of the Banks' Pension Funds. According to IFRSs the actuarial deficit will be recognised directly in equity.
4. Certain prior year balances have been re-instated to facilitate comparison with the current year.
5. The activities of Alpha Leasing have on consolidation been accounted for using the finance lease method.
6. The Bank has been audited by the tax authorities for all years up to and including December 31, 2002 and the majority of the subsidiaries have been audited by the tax authorities for all years up to and including December 31, 2000.
7. No fixed assets have been pledged.
8. There are no pending legal cases or issues in progress which may have a material impact on the financial statements of the Group.
9. The total employees of the Group as at December 31, 2004 was 9,103, compared to 9,288 as at December 31, 2003.
10. The accounting policies followed by the subsidiaries of the Group in compiling their financial statements, are consistent with those followed in the prior year and they are in accordance with the relevant provisions of Company Law 2190/1920.

CONSOLIDATED PROFIT AND LOSS ACCOUNT
(1.1 - 31.12.2004)

	<u>2004</u>		<u>2003</u>	
Interest and similar income				
- Interest on fixed-income securities	84,919		120,776	
- Other interest and similar income	<u>1,457,156</u>	1,542,075	<u>1,273,867</u>	1,394,643
Less :				
Interest expense and similar charges		<u>499,491</u>		<u>502,266</u>
		1,042,584		892,377
Plus :				
Dividend income				
a. Dividend income from trading portfolio	939		6,909	
b. Dividend income from investments in affiliates	<u>4,947</u>	5,886	<u>675</u>	7,584
Commission income	384,997		335,088	
Less :				
Commission expense	<u>32,865</u>	352,132	<u>38,112</u>	296,976
Plus :				
Net trading income		70,343		111,772
Plus :				
Other operating income		10,816		9,279
Surplus value from participation in entities consolidated under the equity method		<u>45,307</u>		<u>715</u>
Gross operating results		1,527,068		1,318,703
Less :				
General administrative expenses				
a. Staff costs				
- Salaries	243,151		235,752	
- Contributions to social security funds	127,563		122,197	
- Other staff costs	<u>20,395</u>	391,109	<u>22,007</u>	379,956
b. Other administrative expenses				
- General expenses	227,775		216,879	
- Non-income taxes	<u>27,930</u>	255,705	<u>27,352</u>	244,231
Less :				
Depreciation and amortization expenses		93,799		90,748
Revaluation differences of receivables and provisions for contingent liabilities				
- General provision for credit risk	224,455		194,009	
- Provision for staff retirement indemnities	2,708		726	
- Other provisions	<u>1,978</u>	<u>229,141</u>	<u>17,610</u>	<u>212,345</u>
Total operating results		557,314		391,423
Extraordinary income		20,290		7,756
Extraordinary charges		(2,167)		(3,493)
Extraordinary profit or loss		<u>(169)</u>		<u>20,885</u>
Net profit for the year (before taxes)		575,268		416,571
Less: Income tax		157,760		125,577
Less: Income tax differences from prior years		<u>1,721</u>		<u>-</u>
Net profit for the year		415,787		290,994
Less: Minority interest		<u>4,072</u>		<u>6,773</u>
Net profit		<u><u>411,715</u></u>		<u><u>284,221</u></u>

Athens, February 22,2005

THE CHAIRMAN OF THE
BOARD OF DIRECTORS
AND MANAGING DIRECTOR

THE EXECUTIVE DIRECTOR
AND GENERAL MANAGER

THE EXECUTIVE GENERAL
MANAGER AND CHIEF
FINANCIAL OFFICER

CHIEF GROUP FINANCIAL
REPORTING

YANNIS S. COSTOPOULOS

DEMETRIOS P. MANTZOUNIS

MARINOS S. YANNOPOULOS

GEORGE N. KONTOS

Independent Auditors' Report
(Translated from the original in Greek)

To the Shareholders of
Alpha Bank and its subsidiaries

We have audited in accordance with article 108 and 130 of Codified Law 2190/1920 relating to ‘limited liability companies’ the above consolidated balance sheet and income statement and the notes thereon, of Alpha Bank and its subsidiaries for the year ended 31 December 2004. The audit procedures we performed were those that we considered appropriate based on the auditing standards adopted by the Institute of Certified Auditors and Accountants. We agreed the contents of the consolidated Board of Directors’ report with the consolidated financial statements. The financial statements of entities that have been consolidated, with total assets and income amounting to 5% and 14% of the Group respectively, have been audited by other auditors, and in expressing our opinion we have relied on their audit reports.

In our opinion, except for the matter discussed in note 3 to the consolidated financial statements relating to the liability to the employee pension fund and note 6 to the consolidated financial statements relating to the unaudited tax years, the consolidated financial statements have been prepared in accordance with the provisions of Codified Law 2190/1920 and present fairly, in accordance with the relevant legislation and accounting principles generally accepted in Greece, which have been applied on a consistent basis, the financial position and results of the entities that have been consolidated as at 31 December 2004.

Athens, 22 February 2005

KPMG Kyriacou Certified Auditors AE

Marios T. Kyriacou
Certified Auditor Accountant

Nick E. Vouniseas
Certified Auditor Accountant

AM SOEL 11121

AM SOEL 18701