



S&B Industrial Minerals S.A.

natural resources - industrial solutions

Financial Results Presentation FY2006

March 15, 2007

Financial Overview



PROFIT & LOSS (GROUP TOTAL) <i>(in EURO '000)</i>	2006	2005	Change
Sales	455,601	419,835	8.5 %
EBITDA	66,129	62,063	6.6 %
	<i>margin %</i>	<i>14.5%</i>	<i>14.8%</i>
Operating Profit	40,239	34,690	16.0 %
	<i>margin%</i>	<i>8.8%</i>	<i>8.3%</i>
Profit / Loss of Associated Costs	2,247	1,670	
Gain on Sale of Investment	0	6,555	
Financials	(8,281)	(5,533)	
EBT	34,204	37,382	-8.5 %
Net Group Profit	23,538	25,147	-6.4 %
<i>Recurring Net Profits</i>	<i>23,538</i>	<i>20,737</i>	<i>13.5%</i>
Earnings per Share	0.73	0.80	-9.3 %
Dividend per Share	0.30	0.27	

The Board of Directors will propose to the AGM a dividend of €0.30 per share which implies a payout ratio of 41.3% on recurring earnings and a 3.1% dividend yield based on March 14 closing price.

Financial Overview



BALANCE SHEET		2006	2005	Change
<i>(in EURO '000)</i>				
Long-Term Assets		292,768	297,989	
Net Working Capital		109,248	103,169	
Provisions & Other Liabilities		(47,546)	(46,408)	
NET CAPITAL EMPLOYED	TOTAL	354,470	354,750	- 0.1 %
Equity		196,426	183,123	
Net Debt		158,044	171,627	
	TOTAL	354,470	354,750	- 0.1 %

Results by Activity



INDUSTRIAL MINERALS ACTIVITY <i>(in EURO '000)</i>	2006	2005	Change
Sales	355,396	335,226	6.0 %
EBITDA	58,989	56,067	5.2 %
<i>margin %</i>	16.6%	16.7%	
Operating Profit	34,554	30,087	14.8 %
<i>margin %</i>	9,7%	9%	
EBT	28,764	26,515	8.5 %
Net Profit	19,962	17,711	12.7 %

Results by Activity



COMMERCIAL ACTIVITIES

(in EURO '000)

	2006	2005	Change
Sales	100,462	85,074	18.1 %
EBITDA	6,012	5,265	14.2 %
<i>margin %</i>	6.0%	6.2%	
Operating Profit	5,116	4,435	15.4 %
<i>margin %</i>	5,1%	5,2%	
EBT	4,871	4,145	17.5 %
Net Profit	3,173	2,865	10.7 %

Sales by Activity



No 1
bentonite exporter
worldwide

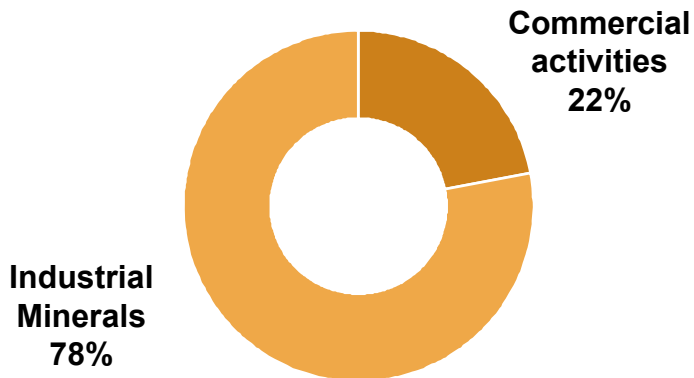
No 1
bentonite
producer in
Europe

No 1
supplier of raw
graded perlite
worldwide

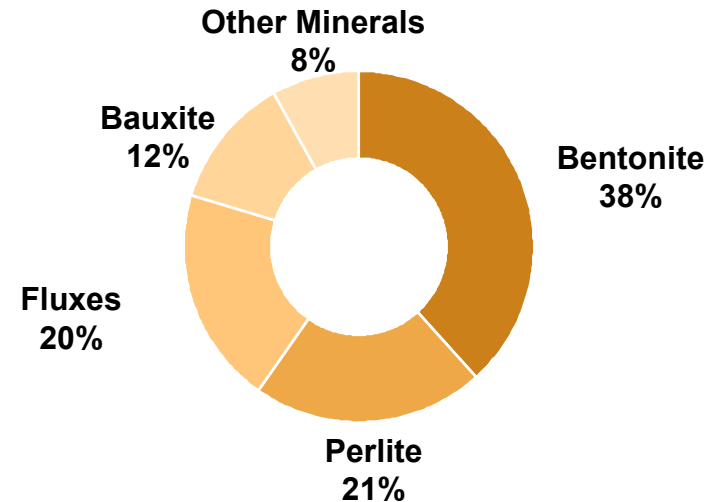
No 1
bauxite producer
in the EU

No 1
producer of casting
fluxes worldwide

S&B Consolidated Sales 2006



Industrial Minerals Sales 2006



Commercial Activities



Μοτοδυναμική Α.Ε.Ε.

- Sales record of €81 million with 18% total increase
- Product portfolio expansion with new representation for boats, clothes and accessories
- Sales doubled in Romania and Bulgaria subsidiaries



- 19.2% sales increase at €19.5 million
- New company owned facility in Thessaloniki allowing for further development in Northern Greece and neighboring Balkan countries

Consistent with our strategies



Strategies

- Enhance value of existing business
- Geographical expansion
- Integrate specialized market access & mineral resources:
Market to Mine
- New applications

CEBO acquisition



-
- Agreement signed for acquisition of **50% of CEBO International B.V.** (December 2006) – one more step towards realizing the **market to mine** strategy
 - Seller of acquired share: Cementbouw Bindmiddelen & Logistiek B.V.
 - Owner of other 50%: Halliburton Corporation of USA
 - The purchase price for the 50% of CEBO's share capital is expected to reach at closing the amount of approximately €26 million. Taking into account the estimated net cash position of CEBO of €10 million, implies an Enterprise Value for 100% of the company on a debt/cash-free basis amounting to approximately €42 million.
 - The transaction is subject to the approval of the relevant local and European regulatory authorities and expected to be completed until May 2007

Strategic significance of CEBO



- CEBO is a leading European supplier of industrial minerals (bentonite and barite), chemicals and services to the oil & gas industry and other industrial markets (iron ore pelletizing, civil engineering applications and cat litter absorbents).
- The acquisition allows for
 - S&B's position in the oil drilling and gas markets to be complemented with value added products and services
 - S&B's leading position in bentonite products to be improved
 - S&B's significant bentonite reserves to be further developed

Operational Highlights 2006



- **Bentonite:** Intense efforts for geographical expansion to China, Russia and USA for new products and new applications
- **Perlite:** Continuation of graded perlite's rapid development in Greece, Spain and Bulgaria
New three year agreement with Armstrong
- **Bauxite:** Enhanced efforts for the development of new international activities
- **Stollberg:** Production capacity increase by 30% in German plant with the installment of a third spray drying unit (to be completed in second half of 2007)
- **Otavi:** Three year agreement signed with Sons of Gwalia Ltd Australia, which ensures spodumene supply

Consistent with our values



- **Customer Intimacy**

- Customer satisfaction survey: in the top 20% based on international benchmarking

- **Respect for People**

- Employee satisfaction survey: in the top 1/3 based on international benchmarking
- New programmes and approaches towards “zero accidents”

- **Social Responsibility**

- Over €2 million investments (excluding environmental expenditures)



S&B Industrial Minerals S.A.

natural resources - industrial solutions

Financial Results Presentation FY2006

March 15, 2007